#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

**Financial Statements** 

With Schedule of Expenditures of Federal Awards

June 30, 2010

and

**Independent Auditor's Report** 

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Controls over Compliance in Accordance With OMB Circular A-133

**Schedule of Findings and Questioned Costs** 

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE FINANCIAL STATEMENTS June 30, 2010

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#### CERTIFIED PUBLIC ACCOUNTANTS

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#### INDEPENDENT AUDITOR'S REPORT

To the County Commissioners County of Hillsborough, New Hampshire

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of the County of Hillsborough, New Hampshire (the County), as of and for the year ended June 30, 2010, which collectively comprise the County's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the County's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

As discussed in Note 2 to the financial statements, management has not recorded a liability for other post-employment benefits in governmental and business-type activities and, accordingly, has not recorded an expense for the current period change in that liability. Accounting principles generally accepted in the United States of America require that other post-employment benefits attributable to employee services already rendered and that are not contingent on a specific event that is outside the control of the employer and employee be accrued as liabilities and expenses as employees earn the rights to the benefits, which would increase the liabilities, reduce the net assets, and change the expenses of the governmental and business-type activities. The amount by which this departure would affect the liabilities, net assets, and expenses of the governmental and business-type activities is not reasonably determinable.

In our opinion, because of the effects of the matter discussed in the preceding paragraph, the financial statements referred to previously do not present fairly, in conformity with accounting principles generally accepted in the United States of America, the respective financial position of the governmental and business-type activities of the County of Hillsborough, New Hampshire, as of June 30, 2010, or the respective changes in financial position and cash flows, where applicable, thereof for the year then ended.

In addition, in our opinion, the financial statements referred to previously present fairly, in all material respects, the respective financial position of the major governmental fund and the aggregate remaining fund information of the County of Hillsborough, New Hampshire as of June 30, 2010, and the respective changes in financial position thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated September 22, 2011 on our consideration of the County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The management's discussion and analysis and budgetary comparison information on pages i-vi and 22-23, respectively, are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the County of Hillsborough, New Hampshire's basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. The combining nonmajor fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Vaction Clubay & Company PC

September 22, 2011

## Hillsborough County Financial Management's Discussion and Analysis For Year Ended June 30, 2010

As the Financial Managers of Hillsborough County we offer the readers of this document the following narrative overview and analysis of the financial activities of Hillsborough County for the fiscal year ended June 30, 2010.

#### REPORTING THE MOST SIGNIFICANT FUNDS OF THE COUNTY

The Government Accounting Standards Board (GASB) has initiated standards for reporting municipal financial activities each year. The standard, GASB No. 34, requires a County to report the activity in its most significant funds. Those funds are determined by the application of a defined test to the County's activity.

Hillsborough County currently has two significant funds to be reported. They include the following.

General Fund (Government Activities): The majority of County spending is reported as General Fund expenditures. These expenditures reflect the spending of all County departments except the Nursing Home. Expenses in this category include the expenditures of the Department of Corrections, Registry of Deeds, Sheriff's Office, County Attorney, Health and Human Services, Delegation, Cooperative Extension, Conservation District, and all Administrative Departments.

Enterprise Fund (Business-type activities): The revenue and expenditures of the Hillsborough County Nursing Home are isolated in a special fund (Enterprise Fund) that has been established for this purpose. Since a significant amount of expense is reimbursed (in whole or in part) by federal and state agencies it is critical to isolate the financial activity at the Nursing Home in this special fund.

#### **FUND FINANCIAL STATEMENTS**

A fund is an accounting entity with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenues, and expenditures or expenses, as appropriate. Government resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled. The County divides its funds into three categories: governmental funds, proprietary funds and fiduciary funds.

Governmental funds: - Most basic services provided by the County are financed and accounted for through governmental funds. Governmental fund financial statements focus on current inflows and outflows of spendable resources as well as the available balances of these resources at the end of the fiscal year. This information is useful in determining the County's financing requirements for the subsequent fiscal period. Governmental funds use the flow of current financial resources measurement focus and the modified accrual basis of accounting.

Because the focus of governmental funds is for the current period, it is useful to compare this information to the data presented in the government-wide financial statements. Readers may better understand the long-term impact of the County's current financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balance provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The County has three individual governmental funds: General, Incentive, and the Registry of Deeds Equipment Replacement Fund. Of these, the General fund is the only one that is considered a major fund, and is presented in separate columns on the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balance.

<u>Proprietary fund</u> — This fund is used to show activities that operate similar to private business enterprises. Because these funds charge fees for services provided, they are known as enterprise funds. Proprietary fund financial statements use the economic resources measurement focus and the accrual basis of accounting, like the government-wide financial statements.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail.

<u>Fiduciary funds</u> – These funds are used to account for resources held for the benefit of parties outside of Hillsborough County. The fiduciary funds are not reflected in the government-wide financial statements because the assets of these funds are not available to support the activities of the County. The economic resources management focus and accrual basis of accounting is used for fiduciary funds, the same as that used for the proprietary funds.

The County's only fiduciary fund is the agency fund for the inmate savings, correctional commissary funds, Nursing Home patient funds, Sheriff bond and escrow funds, and court-forfeited funds.

<u>Notes to the Financial Statements</u> – The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes can be found following the fund financial statements.

<u>Other Information</u> - Additional schedules can be found immediately following the notes to the financial statements. These include the combining statements for the nonmajor funds and a schedule of budget to actual comparisons.

#### STATEMENT OF NET ASSETS

The Statement of Net Assets reports information about the County as a whole. This statement includes all of the assets of the County using the accrual basis of accounting, which is similar to the accounting method used by most private – sector companies. All current year revenue and expenditures are taken into account regardless of when the cash is received, or paid.

This report reflects the difference between the County's assets and liabilities. This is one way to measure the financial health of the County. Over time, increases or decreases in the net assets of the County are an indicator of whether the financial health of the County is improving or deteriorating. In the case of Hillsborough County the assets exceeded liabilities by \$47,574,520 for fiscal year ended June 30, 2010.

A portion of the County's net assets, (\$12,362,339 or 25.99 percent), reflects its investments in capital assets, (e.g., land, buildings and equipment. The County uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending.

The remaining portion of net assets, unrestricted net assets, (\$35,212,181 or 74.01 percent), represents an additional component of total net assets. This balance displays the financial strength for the County.

The statement below reflects the County's Net Assets as of June 30, 2010.

#### Hillsborough County Statement of Net Assets June 30, 2010

	2010	2009	2010	2009		
	Governmental	Governmental	Business-Type	Business-Type	2010 Total	2009 Total
	<b>Activities</b>	<b>Activities</b>	<b>Activities</b>	<b>Activities</b>	County	County
Assets						
Current Assets	\$ 27,873,214	\$ 32,476,826	\$ 13,847,886	\$ 12,383,582	\$ 41,721,100	\$ 44,860,408
Capital Assets	9,374,621	10,010,513	2,987,718	3,092,432	12,362,339	13,102,945
Total Assets	<u>\$ 37,247,835</u>	<u>\$ 42,487,339</u>	<u>\$ 16,835,604</u>	<u>\$ 15,476,014</u>	\$ 54,083,439	\$ 57,963,353
Liabilities						
Long Term Debt	\$ 68,232	\$ 76,396	\$ 154,003	\$ 164,061	\$ 222,235	\$ 240,457
Other Liabilities	<u>\$ 5,353,818</u>	8,405,176	932,866	1,177,710	6,286,684	9,582,886
Total Liabilities	<u>\$ 5,422,050</u>	<u>\$ 8,481,572</u>	<u>\$ 1,086,869</u>	<b>\$ 1,341,771</b>	<u>\$ 6,508,919</u>	<u>\$ 9,823,343</u>
Net Assets						
Invested in Capital Assets	\$ 9,374,621	\$ 10,010,513	\$ 2,987,718	\$ 3,092,432	\$ 12,362,339	\$ 13,102,945
Unrestricted	22,451,164	23,995,254	12,761,017	11,041,811	35,212,181	35,037,065
Total Net Assets	<u>\$ 31,825,785</u>	\$ 34,005,767	<u>\$ 15,748,735</u>	<u>\$ 14,134,243</u>	<u>\$ 47,574,520</u>	<u>\$ 48,140,010</u>
Total Liabilities and Net Assets	<u>\$ 37,247,835</u>	<u>\$ 42,487,339</u>	<u>\$ 16,835,604</u>	<u>\$ 15,476,014</u>	\$ 54,083,439	\$ 57,963,363

#### **CHANGES IN NET ASSETS**

#### **Total County Activities:**

During FY10, Hillsborough County generated \$85,819,385 in overall revenue. This was comprised of \$60,109,649 in general revenue and \$25,709,736 in revenue from business-type activities. Departmental expenditures were less than budgeted for the fiscal year, with total expenditures equaling \$85,983,313.

#### **Governmental Activities:**

Charges for services accounted for \$5,937,863 or 9.88 percent of the \$60,109,649 in governmental activities revenue and were primarily generated from the Registry of Deeds office. In addition, there was \$8,314,444 in operating grants, \$309,574 in interest income, \$362,750 in rental income and \$464,631 in miscellaneous income.

The cost of governmental activities for the fiscal year ended 6/30/10 was \$62,180,844. Programs that were funded included General Government, Public Safety, Corrections, County Attorney, Registry of Deeds, Human Services, Cooperative Extension and all administrative departments.

General government accounted for \$9,110,138 or 10.6 percent of overall expenditures of the County, which include expenditures of all the administrative departments and the Office of the County Attorney.

The Human Services Department represented expenditures of \$32,489,880 that were used to fund Interim Nursing Care.

The Sheriff's Office expended \$5,219,847 during the year to perform all of the statutory duties required of that office. These expenditures were offset by charges for services that amounted to \$2,083,295.

Expenditures in support of the operation of the Department of Corrections during the fiscal year equaled \$15,291,439. Offsetting revenue generated from services equaled \$455,700.

Budgeted invested fund earnings estimates were again decreased from prior years to reflect expectations from the current interest rate environment. The total amount generated equaled \$309,574 as compared to budget amount of \$700,000.

#### **Business-type Activities:**

The Hillsborough County Nursing Home functions as a business-type activity (Enterprise Fund). Revenue is generated through the care of residents. Total revenue received by the Nursing Home in FY10 was \$25,709,736 and overall expenditures amounted to \$23,802,469.

Charges for services increased at the Nursing Home by \$163,442 over the fiscal year that ended on June 30, 2009. Overall operating expenditures for the Nursing Home increased by \$592,192, which is reflected in Administration costs.

#### Hillsborough County Changes in Net Assets Actual Revenue and Expenditures June 30, 2010

Revenues	2010 Governmental <u>Activities</u>	2009 Governmental <u>Activities</u>	2010 Business-Type Activities	2009 Business-Type Activities	2010 Total Government	2009 Total Government
Program Revenue: Charges for Services	\$ 5,937,863	\$ 5,208,665	\$ 20,197,933	\$ 20,034,491	\$ 26,135,796	\$ 25,243,156
Operating Grants Capital Grants	8,314,444	1,756,219	-	-	8,314,444	1,756,219
General Revenues:						
County Taxes	44,720,387	45,633,047	-	-	44,720,387	45,633,047
Invested Funds	309,574	794,280	**	-	309,574	794,280
Grants and Contributions not						
restricted to specific programs		3,387,724	5,216,089	4,598,486	5,216,089	7,986,210
Rental Income	362,750	292,500	-	**	362,750	292,500
Miscellaneous	464,631	749,175	295,714	266,292	760,345	1,015,467
Total Revenue	\$ 60,109,649	<u>\$ 57,821,610</u>	\$ 25,709,736	\$ 24,899,269	\$ 85,819,385	\$ 82,720,879
Program Expenditures:						
General Government	\$ 2,905,498	\$ 2,626,992	_	-	\$ 2,905,498	\$ 2,626,992
Sheriff	5,219,847	5,203,367	-	-	5,219,847	5,203,367

Corrections	15,291,439	14,996,516	_	-	15,291,439	14,996,516
Nursing Home			\$ 23,802,469	\$ 23,210,277	23,802,469	23,210,277
County Attorney	4,182,810	4,155,041	_	-	4,182,810	4,155,041
Medical Referee	69,540	64,969	-	-	69,540	64,969
Registry of Deeds	1,576,104	1,517,647	_	-	1,576,104	1,517,647
Human Services	32,490,016	32,737,578	-	-	32,490,016	32,737,578
Cooperative Extension	445,590	452,342	-		445,590	452,342
Total Expenses	\$ 62,180,844	\$ 61,754,452	<u>\$ 23,802,469</u>	\$ 23,210,277	\$ 85,983,313	\$ 84,964,729
Changes in net assets before transfers	<b>\$</b> (2,071,195)	\$ (3,932,842)	\$ 1,907,267	\$ 1,688,992	<u>\$ ( 163,928)</u>	<u>\$ ( 2,243,850)</u>
Capital Contributions						
Change in net assets	(2,071,195)	(3,932,842)	1,907,267	1,688,992	( 163,928)	( 2,243,850)
Net assets 6/30/09 Restated	33,896,980	37,938,609	13,841,468	12,445,251	47,738,448	50,383,860
Net assets 6/30/10	\$ 31,825,785	\$ 34,005,767	\$ 15,748,735	\$ 14,134,243	\$ 47,574,520	\$ 48,140,010

#### **COUNTY FINANCIAL ANALYSIS**

#### **Governmental Funds:**

For the fiscal year ended June 30, 2010, the County reported a combined ending fund balance of \$22,519,396, which was a decrease of \$1,552,254 from fiscal year 2009. The General Fund is the primary operating fund for Hillsborough County. At the end of the fiscal year, the General Fund Balance was \$22,362,841. The general fund balance for the County decreased by \$1,508,931 during the current fiscal year. The primary factor contributing to the decrease was budgeted use of surplus.

One measure of financial strength is the level of cash reserves (undesignated fund balance) that is maintained by the County. Hillsborough County has maintained an undesignated fund balance that has allowed the County to manage cash flow during the year and for the ninth year in a row eliminate the need to borrow in anticipation of taxes. This has saved the County thousands of dollars each year in interest expenses.

Fund balance amounts totaling \$4,375,324 have been dedicated to the General Fund. These amounts are reported as reserved/designated and have been designated as reserve for encumbrances.

The Unreserved Fund balance of \$17,987,517, as indicated, is unreserved/undesignated. This balance may serve as a useful measure of the County's available resources.

The County's Nonmajor Governmental Funds consist of the Incentive Fund, and the Registry of Deeds Equipment Replacement Fund. These funds were established to provide various services to the residents of Hillsborough County. The Registry of Deeds Equipment Replacement Fund designates a portion of the revenue collected by that department to be used to defray the costs associated with replacing equipment. The Incentive Fund is used to record the allocation of grants received from other governments and disbursed to various non-profit and government organizations within the County. Over the course of the 2010 fiscal year, the State of NH took over the responsibilities associated with the Incentive Fund. The Nonmajor Governmental fund balance as of June 30, 2010 consists of the Registry of Deeds Equipment Replacement fund balance of \$156,555.

**Proprietary Funds:** The County's proprietary funds provide the same type of information found in the government-wide financial statements. Please refer to the business-type activities section listed previously for discussion on the activity in the proprietary funds.

**Revenue:** Variances between actual revenue and budgeted revenue for fiscal year 2010 reflect a net positive variance of \$3,258,571. This difference was primarily the result of additional federal stimulus funds.

**Expenditures:** Budgetary expenditures for the year were \$58,328,281, which was \$3,576,769 less than the budget of \$61,905,050. All departments across the county contributed to this under spending and returned money at the end of the fiscal year.

<u>Capital Assets</u> - The County's investments in capital assets for its governmental activities amounted to \$9,374,621 (net of accumulated depreciation). In addition, the County's investments in business-type activities amounted to \$2,987,718 (net of accumulated depreciation). The following statement provides additional detail.

#### Hillsborough County Capital Assets (Net of Depreciation)

	2010 Governmental			2009		2010		2009					
			(	Governmental	I	Business-Type	E	Business-Type		2010 Total	2	009 Total	
		<b>Activities</b>		<b>Activities</b>		<u>Activities</u>		<u>Activities</u>	County		County		
Land Improvements	\$	68,112	\$	84,701	\$	105,069	\$	48,378	\$	173,181	\$	133,079	
<b>Buildings and Improvements</b>		7,642,230		8,314,051	1,431,689		1,476,077		9,073,919			9,894,801	
Equipment 1,507,912		1,507,912	1,502,973		1,450,960		1,567,977		2,958,872		3,208,144		
Construction in Progress		156,367								156,367			
	\$	9,374,621		9,901,726	\$	2,987,718	\$	3,092,432	_\$_	12,362,339	\$	12,102,945	

Additional information on the County's capital assets can be found in Note 7 of the Notes to Basic Financial Statements.

In Summary: Hillsborough County has continued to practice sound fiscal management in FY10. As a result the County continued to maintain available surplus at a level that allowed fiscal managers to insulate the County Taxpayers from fluctuation in the economy. The available surplus and the elimination of debt have allowed the County to maintain a bond rating of AA2, to avoid unnecessary borrowing, and to minimize fluctuations in the tax rate.

Our Fiscal-Year 2011 operating budget reflects an increase of 1.015 percent over the Fiscal-Year 2010 operating budget.

#### CONTACTING THE FINANCIAL MANAGEMENT

This financial report is designed to provide the citizens, taxpayers, customers, investors, and creditors with a general overview of Hillsborough County's finances and to demonstrate the County's accountability for the money it receives. Questions concerning this report or requests for additional financial information should be directed to Gregory J. Wenger, County Administrator, Hillsborough County, 329 Mast Road, Goffstown, NH 03045, telephone (603) 627-5602, or visit the County's website at <a href="https://www.hillsborough.countynh.org">www.hillsborough.countynh.org</a>.

EXHIBIT A
COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE
Statement of Net Assets

June 30, 2010

	Primary Government							
	Governmental	Business-Type						
	Activities	Activities	<u>Total</u>					
ASSETS								
Current Assets:								
Cash and cash equivalents	\$ 11,377,146	\$ 370,442	\$ 11,747,588					
Investments	24,214,541		24,214,541					
Accounts receivable, net	175,758	2,271,435	2,447,193					
Due from other governments	2,409,007	824,302	3,233,309					
Internal balance	(10,308,048)	10,308,048	-					
Prepaid expenses	4,810		4,810					
Inventory	-	73,659	73,659					
Total Current Assets	27,873,214	13,847,886	41,721,100					
Noncurrent Assets:								
Capital assets:								
Non-depreciable capital assets	156,367		156,367					
Depreciable capital assets, net	9,218,254	2,987,718	12,205,972					
Total Noncurrent Assets	9,374,621	2,987,718	12,362,339					
Total Assets	\$ 37,247,835	\$ 16,835,604	\$ 54,083,439					
LIABILITIES								
Current Liabilities:								
Accounts payable	\$ 1,983,544	\$ 191,191	\$ 2,174,735					
Accrued expenses	765,656	332,641	1,098,297					
Deferred revenue	,	20,198	20,198					
Due to other governments	2,604,618	388,836	2,993,454					
Total Current Liabilities	5,353,818	932,866	6,286,684					
Noncurrent Liabilities:								
Compensated absences payable	68,232	154,003	222,235					
Total Noncurrent Liabilities	68,232	154,003	222,235					
Total Liabilities	5,422,050	1,086,869	6,508,919					
Total Elabilities	3,422,030							
NET ASSETS								
Invested in capital assets	9,374,621	2,987,718	12,362,339					
Unrestricted	22,451,164	12,761,017	35,212,181					
Total Net Assets	31,825,785	15,748,735	47,574,520					
Total Liabilities and Net Assets	\$ 37,247,835	\$ 16,835,604	\$ 54,083,439					

## EXHIBIT B COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE Statement of Activities

For the Year Ended June 30, 2010

				Net (H	Expense) Revenue	and				
		Progran	n Revenues	Ch	Changes in Net Assets					
			Operating	Primary G						
		Charges for	Grants and	Governmental	Business-Type					
Functions/Programs	<u>Expenses</u>	Services	Contributions	<u>Activities</u>	<u>Activities</u>	<u>Total</u>				
Governmental Activities:										
General government	\$ 9,110,138	\$ 3,739,452	\$ 434,653	\$ (4,936,033)		\$ (4,936,033)				
Public safety	20,580,826	2,198,411	463,707	(17,918,708)		(17,918,708)				
Health and welfare	32,489,880		7,416,084	(25,073,796)		(25,073,796)				
Total governmental activities	62,180,844	5,937,863	8,314,444	(47,928,537)	\$ -	(47,928,537)				
Business-type activities:										
Nursing Home	23,802,469	20,197,933			(3,604,536)	(3,604,536)				
Total business-type activities	23,802,469	20,197,933	-	_	(3,604,536)	(3,604,536)				
Total primary government	\$ 85,983,313	\$ 26,135,796	\$ 8,314,444	(47,928,537)	(3,604,536)	(51,533,073)				
		General revenues	S:							
		Property and oth	ner taxes	44,720,387		44,720,387				
		Grants and conti	ributions not restric	eted						
		to specific p	rograms		5,216,089	5,216,089				
		Interest and inve	estment earnings	309,574		309,574				
		Miscellaneous		827,381	295,714	1,123,095				
		Total general	revenues	45,857,342	5,511,803	51,369,145				
		Change in n		(2,071,195)	1,907,267	(163,928)				
		Net assets - begin		33,896,980	13,841,468	47,738,448				
		Net assets - endir	ıg	\$ 31,825,785	\$ 15,748,735	\$ 47,574,520				

# EXHIBIT C COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE Balance Sheet Governmental Funds

June 30, 2010

AGOPTG	General <u>Fund</u>	Other Governmental <u>Funds</u>	Total Governmental <u>Funds</u>						
ASSETS	<b>6.44.0==.44</b> 6		A 11 055 146						
Cash and cash equivalents	\$ 11,377,146		\$ 11,377,146						
Investments	24,214,541		24,214,541						
Accounts receivable, net	175,758		175,758						
Due from other governments	2,409,007		2,409,007						
Due from other funds		\$ 156,555	156,555						
Prepaid expenses	4,810		4,810						
Total Assets	\$ 38,181,262	\$ 156,555	\$ 38,337,817						
LIABILITIES									
Accounts payable	\$ 1,978,544		\$ 1,978,544						
Accrued expenses	765,656		765,656						
Due to other governments	2,604,618		2,604,618						
Due to other funds	10,469,603		10,469,603						
Total Liabilities	15,818,421	\$	15,818,421						
FUND BALANCES									
Reserved for encumbrances	4,375,324		4,375,324						
Unreserved, reported in:									
General Fund	17,987,517		17,987,517						
Special revenue funds		<u> 156,555</u>	156,555						
Total Fund Balances	22,362,841	156,555	22,519,396						
Total Liabilities and Fund Balances	\$ 38,181,262	\$ 156,555							
Amounts reported for governmental activities in the statement of net assets are different because:  Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds  9,374,62									
Long-term liabilities are not due period and, therefore, are not liabilities at year end consist	reported in the fur								
Compensated absences pay	able		(68,232)						
Net assets of governmental activitie	es s		\$ 31,825,785						

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# Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds For the Year Ended June 30, 2010 COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

to the Statement of Activities
For the Year Ended June 30, 2010

			Funds \$(1.552.254)					itures.	hose assets	eciation	expense	(527.105)		se dons	rent financial	litures in	8,164	(301 150 5/3	\$(2,0/1,193)						
			Net Change in Fund Balances-Total Governmental Funds	)	Amounts reported for governmental activities in the	statement of activities are different because:		Governmental funds report capital outlays as expenditures.	However, in the statement of activities, the cost of those assets	is allocated over their estimated useful lives as depreciation	expense. This is the amount by which depreciation expense	exceeded capital outlays in the current period.		Some expense renorted in the statement of activities such as	compensated absences, do not require the use of current financial	resources and, therefore, are not reported as expenditures in	governmental funds.	Sign of A loss of memory of the chance A held at connection	Change in the Assets of Covernmental Acuvines						
Total	Funds		\$ 44,720,387	8,314,444	5,937,863	309,574	827,381	60,109,649				9,110,725	20,060,372	32,490,806	61,661,903		(1,552,254)		130 102	(128,196)	(001,021)		(1,552,254)	24,071,650	
Other Governmental	Funds			\$ 96,475	129,269			225,744				238,500		158,763	397,263		(171,519)		138 106	126,130	128 196	O T SO THE	(43,323)	199,878	
General	Fund		\$ 44,720,387	8,217,969	5,808,594	309,574	827,381	59,883,905				8,872,225	20,060,372	32,332,043	61,264,640		(1,380,735)			(128 196)	(128 196)		(1,508,931)	23,871,772	
		Revenues:	Taxes	Intergovernmental	Charges for services	Interest and investment income	Miscellaneous	Total Revenues	÷	Expenditures:	Current operations:	General government	Public safety	Health and welfare	Total Expenditures		Excess revenues (under) expenditures	Other financing sources (uses):	Transfers in	Transfers out	Total other financing sources (uses)	(com) compos Summer tomo mon	Net change in fund balances	Fund balances at beginning of year	

#### EXHIBIT E

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

#### **Statement of Net Assets**

#### **Proprietary Funds**

June 30, 2010

ASSETS	Nursing Home <u>Fund</u>
Current Assets:	
Cash and cash equivalents	\$ 370,442
Accounts receivable, net	2,271,435
Due from other governments	824,302
Due from other funds	10,308,048
Inventory	73,659
Total Current Assets	13,847,886
Noncurrent Assets:	
Capital assets:	
Depreciable capital assets, net	2,987,718
Total Noncurrent Assets	2,987,718
Total Assets	\$ 16,835,604
Total Assets	<u> </u>
LIABILITIES	
Current Liabilities:	
Accounts payable	\$ 191,191
Accrued expenses	332,641
Due to other governments	388,836
Deferred revenue	20,198
Total Current Liabilities	932,866
Noncurrent Liabilities:	154,003
Compensated absences payable	154,003
Total Noncurrent Liabilities	1,086,869
Total Liabilities	1,080,809
NET ASSETS	
Invested in capital assets	2,987,718
Unrestricted	12,761,017
Total Net Assets	15,748,735
Total Liabilities and Net Assets	\$ 16,835,604

#### **EXHIBIT F**

## COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE Statement of Revenues, Expenses and Changes in Net Assets Proprietary Funds

For the Year Ended June 30, 2010

Operating revenues:	Nursing Home <u>Fund</u>
Intergovernmental revenue	\$ 5,216,089
Charges for services	20,197,933
Miscellaneous	295,714
Total operating revenues	25,709,736
rotal operating revenues	
Operating expenses:	
Administrative	3,065,937
Maintenance and operations	999,734
Physical therapy	1,123,632
Dietary	1,904,308
Nursing	13,466,911
Laundry	394,067
Housekeeping	645,966
Physician/pharmacy	641,263
Restorative services	705,301
Social services	350,468
Barber/beauty	45,262
Depreciation	459,620
Total operating expenses	23,802,469
Operating income / change in net assets	1,907,267
Total net assets at beginning of year, as restated	13,841,468
Total net assets at end of year	\$ 15,748,735

#### **EXHIBIT G**

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

#### **Statement of Cash Flows**

#### **Proprietary Funds**

For the Year Ended June 30, 2010

	Nursing Home <u>Fund</u>
Cash flows from operating activities:	4 10 100 0
Cash received from patient care/services	\$ 19,433,266
Cash received from Medicaid pool funds	6,852,818
Cash paid to suppliers	(9,754,607)
Cash paid to employees	(13,866,085)
Net cash provided by operating activities	2,665,392
Cash flows from capital and related financing activities:	
Purchases of capital assets	(354,906)
Net cash (used) for capital and related financing activities	(354,906)
Net increase in cash and cash equivalents	2,310,486
Cash and cash equivalents at beginning of year	8,368,004
Cash and cash equivalents at end of year	\$ 10,678,490
Reconciliation of operating income to net cash	
provided by operating activities:	
Operating income	\$ 1,907,267
Adjustments to reconcile operating income to net	
cash provided by operating activities:	
Depreciation expense	459,620
Provision for bad debts	76,944
Changes in assets and liabilities:	
Accounts receivable, net	206,434
Due from other governments	292,970
Inventory	(22,941)
Accounts payable	(272,991)
Accrued expenses	14,323
Due to other governments	10,429
Deferred revenue	3,395
Compensated absences	(10,058)
Net cash provided by operating activities	\$ 2,665,392

#### EXHIBIT H

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

#### **Statement of Fiduciary Net Assets**

#### **Fiduciary Funds**

June 30, 2010

ASSETS	Agency <u>Funds</u>
Cash and cash equivalents	\$ 321,600
Accounts receivable	5,000
Total assets	\$ 326,600
LIABILITIES	
Due to specific individuals	\$ 326,600
Total liabilities	\$ 326,600

#### NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the County of Hillsborough, New Hampshire conform to accounting policies generally accepted in the United States of America for local governmental units, except as indicated hereinafter. The following is a summary of significant accounting policies.

#### Financial Reporting Entity

The County of Hillsborough, New Hampshire (the County) was established in 1769 under the laws of the State of New Hampshire. The County boundaries include thirty-one New Hampshire municipalities located in southern New Hampshire. The County operates under the Commissioner/Delegation form of government and provides services as authorized by state statutes.

The financial statements include those of the various departments governed by the Commissioners and other officials with financial responsibility. The County has no other separate organizational units, which meet criteria for inclusion in the financial statements as defined by the Governmental Accounting Standards Board (GASB).

#### Basis of Presentation

The County's basic financial statements consist of government-wide statements, including a statement of net assets and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

#### 1. Government-Wide Financial Statements

The statement of net assets and the statement of activities display information about the County as a whole. These statements include the financial activities of the primary government, except for fiduciary funds.

The statement of net assets presents the financial condition of the governmental and business-type activities of the County at year end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of the County's governmental and business-type activities. Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues, which are not classified as program revenues, are presented as general revenues of the County. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the County.

#### 2. Fund Financial Statements

During the year, the County segregates transactions related to certain County functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial

statements are designed to present financial information of the County at this more detailed level. The focus of governmental and proprietary fund financial statements is on major funds. Each major fund is presented in a separate column. Nonmajor funds are aggregated and presented in a single column. The fiduciary funds are reported by type.

#### Fund Accounting

The County uses funds to maintain its financial records during the fiscal year. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts. The County employs the use of three categories of funds: governmental, proprietary and fiduciary.

#### 1. Governmental Funds

Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance. The following is the County's major governmental fund:

The General Fund is the main operating fund of the County and is used to account for all financial resources except those required to be accounted for in another fund.

#### 2. Proprietary Funds

Proprietary fund reporting focuses on the determination of operating income, changes in net assets, financial position and cash flows. Proprietary funds are classified as enterprise or internal service. The County has no internal service funds. The following is the County's major proprietary fund:

The *Nursing Home Fund* accounts for all revenues and expenses pertaining to the County's Nursing Home facility operations. The Nursing Home Fund is utilized to account for operations that are financed and operated in a manner similar to private business enterprises. The stated intent is that the cost (i.e. expenses including depreciation) of providing goods or services to the residents on a continuing basis are financed or recovered primarily through user charges.

#### 3. Fiduciary Funds

Fiduciary fund reporting focuses on net assets and changes in net assets. The County maintains one type of fiduciary fund: agency funds. The County's agency funds are custodial in nature (assets equal liabilities) and do not involve the measurement of results of operations. The County's agency funds account for inmate savings, correctional commissary funds, sheriff bond, escrow and court-forfeited funds, and Nursing Home patient funds.

#### Measurement Focus

#### 1. Government-Wide Financial Statements

The government-wide financial statements are prepared using the economic resources measurement focus. All assets and liabilities associated with the operation of the County are included on the Statement of Net Assets.

#### 2. Fund Financial Statements

All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include reconciliations with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds.

Like the government-wide statements, the proprietary fund type is accounted for on a flow of economic resources measurement focus. All assets and all liabilities associated with the operation of these funds are included on the statement of net assets. The statement of changes in net assets presents increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. The statement of cash flows provides information about how the County finances and meets the cash flow needs of its proprietary activities.

#### Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. Proprietary and fiduciary funds also use the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Differences in the accrual and the modified accrual basis of accounting arise in the recognition of revenue, the recording of deferred revenue, and in the presentation of expenses versus expenditures.

In the government-wide financial statements and proprietary fund statements, private-sector standards of accounting and financial reporting issued prior to December 1, 1989, are followed to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. The County has elected not to follow the FASB pronouncements issued subsequent to November 30, 1989.

#### 1. Revenues – Exchange and Non-exchange Transactions

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. For the County, available means expected to be received within sixty days of fiscal year end.

Non-exchange transactions, in which the County receives value without directly giving equal value in return, include property taxes, grants, entitlements and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied (see Note 3). Revenue from

grants, entitlements and donations are recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the County must provide local resources to be used for a specified purpose; and expenditure requirements in which the resources are provided to the County on a reimbursement basis. On a modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

Under the modified accrual basis, the following revenue sources are considered to be both measurable and available at fiscal year end: property taxes and interest on investments.

Charges for services and miscellaneous revenues (except interest on investments) are recorded as revenues when received in cash because they are generally not measurable until actually received.

#### 2. Expenses/Expenditures

On the accrual basis of accounting, expenses are recognized at the time they are incurred.

The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of cost, such as depreciation and amortization are not recognized in governmental funds.

#### **Budgetary Data**

The County's budget represents functional appropriations as authorized by the County Delegation. The County Delegation may transfer funds between operating categories as they deem necessary. The County adopts its budget under State regulations, which differ somewhat from accounting principles generally accepted in the United States of America in that the focus is on the entire governmental unit rather than on the basis of fund types.

State law requires balanced budgets but permits the use of beginning fund balance to reduce the property tax rate. For the year ended June 30, 2010, the County applied \$6,526,853 of its unappropriated fund balance to reduce taxes.

#### **Encumbrance Accounting**

Encumbrance accounting, under which purchase orders and other commitments for the expenditure of monies are recorded in order to reserve a portion of the applicable appropriation, is employed as an extension of formal budgetary integration in governmental funds. Encumbrances outstanding at year end are reported as a component of fund balance since they do not constitute expenditures or liabilities, but rather commitments related to unperformed contracts for goods and services.

#### Cash and Cash Equivalents

The County pools its cash resources for the governmental and proprietary funds. Cash applicable to a particular fund is reflected as an interfund balance. For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of the following:

	Interfund			
		<u>Cash</u>	<u>Receivable</u>	<u>Total</u>
Proprietary Funds:				
Nursing Home Fund	\$	370,442	\$10,308,048	\$ 10,678,490

#### Investments

Investments are stated at their fair value in all funds. Certificates of deposit with a maturity of greater than ninety days from the date of issuance are included in investments.

#### Accounts Receivable

Nursing Home Fund accounts receivable at June 30, 2010 are recorded net of an allowance for uncollectible receivables of \$350,000.

#### **Prepaid Expenses**

Payments made to vendors for services that will benefit periods beyond June 30, 2010 are recorded as prepaid items.

#### Inventory

The County accounts for inventories under the consumption method on a first-in, first out basis. Inventories are recorded at cost.

#### Capital Assets

General capital assets result from expenditures in the governmental funds. These assets are reported in the government-wide statement of net assets, but are not reported in the fund financial statements.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair values as of the date received. The County maintains a capitalization threshold of \$500. The County does not possess any infrastructure. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not. Interest incurred during the construction of capital assets of the business-type activities is also capitalized.

All reported capital assets except for construction in progress are depreciated. Improvements are depreciated over the remaining useful lives of the related capital assets. Depreciation is computed using the straight-line method over the following useful lives:

<u>Description</u>	<u>Years</u>
Land improvements	3-30
Buildings and improvements	5-70
Vehicles and equipment	3-20

#### **Compensated Absences**

Employees earn vacation and sick leave as they provide services. Provision is made in the annual budget for vacation and sick leave. Pursuant to County personnel policy and collective bargaining agreements, employees may not accumulate sick and vacation time beyond one year. The County Attorney's office previously had a separate policy with its employees which resulted in an amount that is immaterial to the financial statements.

For governmental fund financial statements, compensated absences are reported as liabilities and expenditures as payments come due each period upon the occurrence of employee death or retirement. The entire compensated absence liability is reported on the government-wide financial statements.

The estimated value of accrued sick time for the Nursing Home Fund has been accrued as a liability in that fund as required by accounting principles generally accepted in the United States of America. The recorded amount is \$154,003 as of June 30, 2010.

#### Accrued Liabilities and Long-Term Obligations

Except for the obligation for other post-employment benefits (see Note 2), all payables and accrued liabilities are reported in the government-wide financial statements. In general, governmental fund payables and accrued liabilities that, once incurred, are paid in a timely manner and in full from current resources are reported as obligations of the funds.

#### Net Assets

Net assets represent the difference between assets and liabilities. Net assets invested in capital assets, net of accumulated depreciation. Net assets are reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the County or through external restrictions imposed by creditors, grantors, laws or regulations of other governments.

The County's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

#### Fund Balance Reserves

The County reserves those portions of fund balance which are legally segregated for a specific future use or which do not represent available expendable resources and, therefore, are not available for appropriation or expenditure. Unreserved fund balance indicates that portion which is available for appropriation in future periods. A fund balance reserve has been established for encumbrances.

#### Interfund Activity

Transfers between governmental and business-type activities on the government-wide statements are reported in the same manner as general revenues.

Exchange transactions between funds are reported as revenues in the seller funds and as expenditures/ expenses in the purchaser funds. Flows of cash or goods from one fund to another without a requirement for repayment are reported as interfund transfers. Interfund transfers are reported as other financing

sources/uses in governmental funds and after non-operating revenues/expenses in the proprietary funds. Repayments from funds responsible for particular expenditures/expenses to the funds that initially paid for them are not presented on the financial statements.

#### Operating Revenues and Expenses

Operating revenues are those revenues that are generated directly from the primary activity of the proprietary funds. For the Nursing Home Fund, these revenues are charges to customers for sales and services. Operating expenses, which include depreciation on capital assets, are necessary costs incurred to provide the service that is the primary activity of the proprietary fund. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates. Significant estimates include the allowance for uncollectible receivables and depreciation expense.

#### NOTE 2--STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

#### Other Post-Employment Benefits

The County did not implement GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions. Statement 45 requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-asyou-go basis. The provisions of GASB 45 were required to be implemented by the County during the year ended June 30, 2009.

#### **NOTE 3--PROPERTY TAXES**

Property taxes levied to support the County are based on the assessed valuation of the prior April 1st for all taxable real property.

Under state statutes, the thirty-one Towns and Cities that comprise Hillsborough County (all independent governmental units) collect County taxes as part of local property tax assessments. As collection agent, the Towns/Cities are required to pay over to the County its share of property tax assessments. The Towns/Cities assume financial responsibility for all uncollected property taxes under state statutes.

#### **NOTE 4--RISK MANAGEMENT**

The County is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the year ended June 30, 2010, the County was a member of the New Hampshire Public Risk Management Exchange (PRIMEX). The County currently reports all of its risk management activities in its General Fund. The Trust is classified as a "Risk Pool" in accordance with accounting principles generally accepted in the United States of America.

The Trust agreement permits the Trust to make additional assessments to members should there be a deficiency in Trust assets to meet its liabilities. Accounting principles generally accepted in the United States of America require members of pools with a sharing of risk to determine whether or not such assessment is probable and, if so, a reasonable estimate of such assessment. At this time, the Trust foresees no likelihood of an additional assessment for any of the past years. Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Based on the best available information there is no liability at June 30, 2010.

#### Property and Liability Insurance

PRIMEX provides certain property and liability insurance coverage to member towns, cities, and other qualified political subdivisions of New Hampshire. As a member of PRIMEX, the County shares in contributing to the cost of and receiving benefit from a self-insured pooled risk management program. The program includes a Self Insured Retention Fund from which is paid up to \$500,000 for each and every covered property, crime and/or liability loss that exceeds \$1,000.

#### Worker's Compensation

PRIMEX provides statutory worker's compensation coverage to member towns, cities, and other qualified political subdivisions of New Hampshire. The Trust is self-sustaining through annual member premiums and provides coverage for the statutorily required workers' compensation benefits and employer's liability coverage up to \$2,000,000. The program includes a Loss Fund from which is paid up to \$500,000 for each and every covered claim.

#### **NOTE 5--DEPOSITS AND INVESTMENTS**

The County has combined the cash resources of its governmental and proprietary fund types. For accounting and reporting purposes, that portion of the pooled cash balance is reported in the specific fund as an interfund balance.

Deposits and investments as of June 30, 2010 are classified in the accompanying financial statements as follows:

Statement of Net Assets:	
Cash and cash equivalents	\$ 11,747,588
Investments	24,214,541
Statement of Fiduciary Net Assets:	
Cash and cash equivalents	321,600
·	\$ 36,283,729

Deposits and investments at June 30, 2010 consist of the following:

Cash on hand	\$ 8,250
Deposits with financial institutions	 36,275,479
•	\$ 36,283,729

The County's investment policy for governmental fund types requires that deposits and investments be made in New Hampshire based financial institutions that are participants in one of the federal depository insurance programs. The County limits its investments to demand deposits, money market accounts, certificates of deposit, and repurchase agreements in accordance with New Hampshire State law (RSA 41:29) or the New Hampshire Public Deposit Investment Pool (NHPDIP), an external investment pool.

#### Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the County's deposits may not be returned to it. Currently, the County does not have an investment policy for assurance against custodial credit risk; however, the County has an agreement with the bank to collateralize deposits in excess of the FDIC insurance limits.

Of the County's deposits with financial institutions at year end, \$21,982,830 was collateralized by securities held by the bank in the bank's name.

#### NOTE 6--DUE FROM OTHER GOVERNMENTS

Receivables from other governments at June 30, 2010 consist of various federal, state and local municipal fundings. All receivables are considered collectible in full and will be received within one year. A summary of the principal items of intergovernmental receivables is as follows:

State of New Hampshire - District Court Bailiff Reimbursement	\$ 125,614
State of New Hampshire - Civil Processes	11,757
State of New Hampshire - Registry of deeds fees	17,730
State of New Hampshire - Department of Education	13,402
State of New Hampshire - Utility Reimbursement	12,533
State of New Hampshire - Miscellaneous County Attorney Grants	57,239
State of New Hampshire - Justice Assistance Grant (JAG)	25,561
State of New Hampshire - Justice & Mental Health Collaboration Program	76,779
State of New Hampshire - Bed tax	824,302
State of New Hampshire - Pro Share	243,403
State of New Hampshire - ARRA Funds	 1,824,989
•	\$ 3,233,309

#### **NOTE 7--CAPITAL ASSETS**

The following is a summary of changes in capital assets in the governmental funds:

	Balance 7/1/2009	Additions	Reductions	Balance <u>6/30/2010</u>
Governmental activities:				
Capital assets not depreciated:				
Construction in process		<u>\$ 156,367</u>		<u>\$ 156,367</u>
Total capital assets not being depreciated		156,367	•	156,367
Other capital assets:				
Land improvements	\$ 186,228			186,228
Buildings and improvements	30,792,950	464,209		31,257,159
Equipment	6,206,527	532,750	\$ (24,372)	6,714,905
Total other capital assets at historical cost	37,185,705	996,959	(24,372)	38,158,292
Less accumulated depreciation for:				
Land improvements	(101,527)	(16,589)		(118,116)
Buildings and improvements	(22,507,306)	(1,107,623)		(23,614,929)
Equipment	(4,675,146)	(556,219)	24,372	(5,206,993)
Total accumulated depreciation	(27,283,979)	(1,680,431)	24,372	(28,940,038)
Total other capital assets, net	9,901,726	(683,472)	-	9,218,254
Total capital assets, net	\$ 9,901,726	\$ (527,105)	<u>\$ - </u>	\$ 9,374,621

Depreciation expense was charged to governmental functions as follows:

Governmental activities:	
General government	\$ 433,517
Public safety	1,246,844
Health and welfare	 70
Total governmental activities depreciation expense	\$ 1,680,431

The following is a summary of changes in capital assets in the proprietary fund:

	Balance			Balance
	7/1/2009	<b>Additions</b>	Reductions	6/30/2010
Business-type activities:				
Land improvements	\$ 589,550	\$ 73,256		\$ 662,806
Buildings and improvements	7,971,886	132,953		8,104,839
Vehicles and equipment	4,776,597	148,697		4,925,294
Subtotal	13,338,033	354,906	<u>\$</u>	13,692,939
Accumulated depreciation:				
Land improvements	(541,172)	(16,565)		(557,737)
Buildings and improvements	(6,495,809)	(177,341)		(6,673,150)
Vehicles and equipment	(3,208,620)	(265,714)		(3,474,334)
Subtotal	(10,245,601)	(459,620)	***	(10,705,221)
Total capital assets, net	\$ 3,092,432	\$ (104,714)	\$ -	\$ 2,987,718

Depreciation expense was charged to the proprietary fund as follows:

Nursing Home	\$ 459,620
- ,	

#### NOTE 8--DUE TO OTHER GOVERNMENTS

At June 30, 2010, the County had amounts due to other governments as follows:

State of New Hampshire - Deed tax \$ 2,604,618

State of New Hampshire - Department of Health and Human Services \$ 388,836 \$ 2,993,454

#### NOTE 9--DEFINED BENEFIT PENSION PLAN

#### Plan Description

The County contributes to the New Hampshire Retirement System (NHRS), a cost-sharing multiple-employer defined benefit pension plan administered by the NHRS Board of Trustees. The plan provides service, disability, death and vested retirement allowances to plan members and beneficiaries. Benefit provisions are established and may be amended by the New Hampshire State legislature. The NHRS issues a publicly available financial report that includes financial statements and required supplementary information for NHRS. That report may be obtained by writing to New Hampshire Retirement System, 54 Regional Drive, Concord, New Hampshire 03301.

#### Funding Policy

Covered public safety employees and general employees are required to contribute 9.3% and 5.0% of their covered salary, respectively. The County is required to contribute at an actuarially determined rate. The County's contribution rates were 11.84% and 8.74% of covered payroll for public safety employees and general employees, respectively, for the year ended June 30, 2010. The County contributes 70% of the employer cost for public safety officers employed by the County and the State contributes the remaining 30% of the employer cost. The County contributes 100% of the employer cost for general employees of the County. In accordance with accounting principles generally accepted in the United States of America (GASB #24), on-behalf fringe benefits contributed by the State of New Hampshire of \$436,746 have been reported as a revenue and expenditure of the General Fund in these financial statements.

Per RSA-100:16, plan member contribution rates are established and may be amended by the New Hampshire State legislature and employer contribution rates are determined by the NHRS Board of Trustees based on an actuarial valuation. The County's contributions to the NHRS for the years ending June 30, 2010, 2009, and 2008 were \$2,659,637, \$2,412,994, and \$2,319,959, respectively, equal to the required contributions for each year.

#### **NOTE 10--OPERATING LEASES**

The County currently leases the former "House of Corrections" to the State of New Hampshire, which is using the facility as a women's prison. Rent is payable to the County on a monthly basis. The annual rent due to the County, which is annually adjusted, was \$210,125 for the year ended June 30, 2010.

During the year ended June 30, 2010 the County entered into a 5 year lease for use of the 2<sup>nd</sup> Floor of the County Office Building for the Hillsborough County Courthouse. Rent is payable to the County on a monthly basis. The annual rent due to the County was \$170,994 for the year ended June 30, 2010.

The minimum future rental payments to be received from the Hillsborough County Courthouse are as follows:

Year Ended	
June 30,	
2011	\$ 157,204
2012	161,920
2013	166,777
2014	70,344
	\$ 556,245

#### **NOTE 11--LONG-TERM OBLIGATIONS**

#### Changes in Long-Term Obligations

The changes in the County's long-term obligations for the year ended June 30, 2010 are as follows:

	Balance 7/1/2009	Additions	Reductions	Balance <u>6/30/2010</u>
Governmental funds: Compensated absences payable Total governmental activities	\$ 76,396	\$ 20,906	\$ (29,070)	\$ 68,232
	\$ 76,396	\$ 20,906	\$ (29,070)	\$ 68,232
Business-type activities: Compensated absences payable Total business-type activities	\$ 164,061	\$ 103,078	\$ (113,136)	\$ 154,003
	\$ 164,061	\$ 103,078	\$ (113,136)	\$ 154,003

Compensated absences will be paid from the fund where the employee's salary is paid.

#### NOTE 12--INTERFUND BALANCES AND TRANSFERS

The County has combined the cash resources of its governmental and proprietary fund types. For accounting and reporting purposes, that portion of the pooled cash balance is reported in the specific fund as an interfund balance. Interfund balances at June 30, 2010 are as follows:

	Due from
	General
	<u>Fund</u>
g Nonmajor Governmental Funds	\$ 156,555
Nursing Home Fund	10,308,048
Nursing Home Fund Fiduciary Funds	5,000
	<u>\$ 10,469,603</u>

Interfund transfers for the year ended June 30, 2010 consisted of a transfer of \$88,500 to the Registry of Deeds Fund and \$39,696 to the Incentive Fund, both Nonmajor Governmental Funds, from the General Fund to support current operations.

#### NOTE 13--RESERVED FUND BALANCE

Fund balance has been reserved for encumbrances in the General Fund of \$4,375,324. These funds are set aside to cover orders placed for goods and services that were committed prior to June 30, 2010.

#### NOTE 14--COMMITMENTS AND CONTINGENCIES

#### Litigation

Legal counsel estimates that any potential claims against the County which are not covered by insurance are immaterial and would not affect the financial position of the County.

#### Other Contingencies

The County participates in the federally assisted Medicaid program at the County Nursing Home. This program is subject to financial and compliance audits by the grantors or their representatives. The amount, if any, of expenditures which may be disallowed by the granting agency cannot be determined at this time; although the County expects such amounts, if any, to be immaterial.

#### NOTE 15--RESTATEMENT OF EQUITY

During the year ended June 30, 2010, it was determined that capital assets were overstated by \$108,787 (net) and accounts receivable was overstated by \$292,775.

#### Government-Wide Financial Statements

Net assets of the governmental and business-type activities as of July 1, 2009 have been restated as follows:

Governmental	Business-Type Activities
Activities	MOUVILIES
\$ 34,005,767	\$ 14,134,243
(108,787)	
	(292,775)
\$ 33,896,980	<u>\$ 13,841,468</u>
	<u>Activities</u> \$ 34,005,767  (108,787)

#### Proprietary Fund Statements

Net assets of the Nursing Home Fund, the County's only Proprietary Fund, have been restated as shown above in the business-type activities column of the government-wide financial statements restatement table.

#### SCHEDULE 1

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

#### Schedule of Revenues, Expenditures and Changes in Fund Balance

Budget and Actual (Budgetary Basis) - General Fund

For the Year Ended June 30, 2010

	Budgeted	Amounts	Actual	Variance with Final Budget - Favorable
	<u>Original</u>	<u>Final</u>	<b>Amounts</b>	(Unfavorable)
Revenues:	_			
Taxes	\$ 44,720,387	\$ 44,720,387	\$ 44,720,387	\$ -
Intergovernmental	4,917,500	4,917,500	7,781,223	2,863,723
Charges for services	5,142,950	5,142,950	5,808,594	665,644
Interest income	700,000	700,000	309,574	(390,426)
Miscellaneous	707,751	707,751	827,381	119,630
Total Revenues	56,188,588	56,188,588	59,447,159	3,258,571
Expenditures:				
Current:				
General government	10,396,981	9,564,366	8,935,475	628,891
Public safety	20,028,192	20,632,561	19,300,966	1,331,595
Health and welfare	31,281,676	31,708,123	30,091,840	1,616,283
Debt Service:				
Principal	1	1	-	1
Total Expenditures	61,706,850	61,905,051	58,328,281	3,576,770
Excess revenues over (under) expenditures	(5,518,262)	(5,716,463)	1,118,878	6,835,341
Other financing (uses):				
Transfers out	(1,008,591)	(810,390)	(128, 196)	682,194
Total other financing (uses)	(1,008,591)	(810,390)	(128,196)	682,194
Net change in fund balance	(6,526,853)	(6,526,853)	990,682	7,517,535
Fund balance at beginning of year				
- Budgetary Basis	16,996,835	16,996,835	16,996,835	-
Fund balance at end of year				
- Budgetary Basis	\$ 10,469,982	\$ 10,469,982	\$ 17,987,517	\$ 7,517,535

## COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE NOTES TO REQUIRED SUPPLEMENTARY INFORMATION

June 30, 2010

#### NOTE 1—BUDGET TO ACTUAL RECONCILIATION

#### General Fund

Amounts recorded as budgetary amounts in the Schedule of Revenues, Expenditures and Changes in Fund Balances – Budget and Actual (Budgetary Basis) – General Fund (Schedule 1) are reported on the basis budgeted by the County. Those amounts differ from those reported in conformity with accounting principles generally accepted in the United States of America in the Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds (Exhibit D). General Fund budgetary revenues and expenditures were adjusted for encumbrances and on-behalf payments for fringe benefits as follows:

	Revenues,	Expenditures
	and Transfers	and Transfers
Per Exhibit D	\$ 59,883,905	\$ 61,392,836
Encumbrances, June 30, 2009		(6,874,937)
Encumbrances, June 30, 2010		4,375,324
On-behalf fringe benefits	(436,746)	(436,746)
Per Schedule 1	\$ 59,447,159	\$ 58,456,477

#### NOTE 2—BUDGETARY FUND BALANCES

The components of the budgetary fund balance for the County are as follows:

Unreserved:

Undesignated

\$ 17,987,517

#### SCHEDULE 1

## COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2010

Federal Granting Agency/Recipient State Agency/Grant Program/State Grant Number	Federal Catalogue <u>Number</u>	Expenditures
EXECUTIVE OFFICE OF THE PRESIDENT Pass Through Payments from Office of National Drug Control Policy Passed Through the Town of Scarborough, Maine High Intensity Drug Trafficking Area Program Award #18PNEP501Z Total Executive Office of the President	07.18PNEP501Z	\$ 10,381 10,381
DEPARTMENT OF JUSTICE Pass Through Payments from the New Hampshire Office of the Governor and Attorney General Prisoner Reentry Initiative Demonstration (Offender Reentry)	16.202	0.00
#2002-RE-CX-0025		357,853 357,853
Violence Against Women Formula Grants - Recovery #2008-WF-AX-00 #2009-WF-AX-00 #2009-W-061-SUP	16.588	1,154 30,000 1,351 32,505
Residential Substance Abuse Treatment for State Prisoners #2009-RS-07	16.593	9,375 9,375
Community Prosecution and Project Safe Neighborhoods #2007-GP-CX-0004 #2007-PG-BX-0075 #2008-GP-CX-0075	16.609	38,722 52,604 17,933 109,259
Edward Byrne Memorial Justice Assistance Grant Program #2007-DJ-BX-0097 #2007-DJ-BX-0730 #2008-DJ-BX-0463	16.738	58,181 13,406 4,655 76,242
Pass Through Payments from City of Nashua, New Hampshire Edward Byrne Memorial Justice Assistance Grant Program #2009-G9094-NH-DJ	16.738	7,500
Criminal and Juvenile Justice and Mental Health Collaboration Program #2009-MO-BX-0038	16.745	76,779
Total Department of Justice		669,513
DEPARTMENT OF EDUCATION Pass Through Payments from New Hampshire Department of Education		
Adult Education - Basic Grants to States	84.002	32,331
Career and Technical EducationBasic Grants to States	84.048	3,200
Total Department of Education		35,531
Total Expenditures of Federal Awards		\$ 715,425

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS June 30, 2010

#### **NOTE 1—GENERAL**

The accompanying Schedule of Expenditures of Federal Awards presents the activity of all federal financial assistance programs of the County of Hillsborough. The County's reporting entity is defined in Note 1 of the County's basic financial statements.

#### **NOTE 2—BASIS OF ACCOUNTING**

The accompanying Schedule of Expenditures of Federal Awards is presented using the modified accrual basis of accounting, which is described in Note 1 of the County's basic financial statements.

#### NOTE 3—RELATIONSHIP TO BASIC FINANCIAL STATEMENTS

The recognition of expenditures of federal awards has been reported in the General Fund as intergovernmental revenues totaling \$715,425.



#### CERTIFIED PUBLIC ACCOUNTANTS

608 Chestnut Street • Manchester, New Hampshire 03104 (603) 622-7070 • Fax: (603) 622-1452 • www.vcccpas.com

## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the County Commissioners County of Hillsborough, New Hampshire

We have audited the financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of the County of Hillsborough as of and for the year ended June 30, 2010, and have issued our report thereon dated September 22, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the County's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the County's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the County's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the County's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the County of Hillsborough's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Commissioners, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Vachon Clubay & Company PC September 22, 2011



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## REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the County Commissioners County of Hillsborough, New Hampshire

#### **Compliance**

We have audited the compliance of the County of Hillsborough with the types of compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on each of the County of Hillsborough's major federal programs for the year ended June 30, 2010. The County of Hillsborough's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the County of Hillsborough's management. Our responsibility is to express an opinion on the County of Hillsborough's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the County of Hillsborough's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the County of Hillsborough's compliance with those requirements.

In our opinion, the County of Hillsborough complied, in all material respects, with the requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010.

#### Internal Control Over Compliance

The management of the County of Hillsborough is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the County of Hillsborough's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the

effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the County of Hillsborough's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be *material weaknesses*, as defined above.

This report is intended solely for the information and use of management, the Commissioners, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Vachon Clubay & Company PC

September 22, 2011

#### County of Hillsborough, New Hampshire Schedule of Findings and Questioned Costs Year Ended June 30, 2010

#### Section I—Summary of Auditor's Results

16.202

Auditee qualified as low-risk auditee?

#### Financial Statements adverse Type of auditor's report issued: Internal control over financial reporting: <u>X</u> no Material weakness(es) identified? yes Significant deficiency(ies) identified not considered to be material weaknesses? X none reported yes X no Noncompliance material to financial statements noted? yes Federal Awards Internal Control over major programs: Material weakness(es) identified? X no \_\_\_yes Significant deficiency(ies) identified not considered to be material weaknesses? yes X none reported Type of auditor's report issued on compliance unqualified for major programs: Any audit findings disclosed that are required to be reported in accordance with Circular A-133, Section .510(a)? <u>X</u> no yes Identification of major programs: Name of Federal Program or Cluster CFDA Number(s)

Dollar threshold used to distinguish between Type A and Type B program: \$\\$300,000\$.

Prisoner Reentry Initiative Demonstration (Offender Reentry)

\_\_\_\_yes

X no

Section II—Financial Statement Findings
There were no findings relating to the financial statements required to be reported by GAGAS.
Section III—Federal Award Findings and Questioned Costs
There were no findings and questioned costs as defined under OMB Circular A-133 .510(a).

#### SCHEDULE A

#### COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE

#### **Combining Balance Sheet**

### Governmental Funds - All Nonmajor Special Revenue Funds

June 30, 2010

	Registry of Deeds Fund	Combining <u>Totals</u>
ASSETS		
Due from other funds	\$ 156,555	\$ 156,55 <u>5</u>
Total Assets	\$ 156,555	\$ 156,555
FUND BALANCES		
Special revenue funds	<u>\$ 156,555</u>	<u>\$ 156,555</u>
Total Fund Balances	\$ 156,555	<u>\$ 156,555</u>

#### SCHEDULE B

## COUNTY OF HILLSBOROUGH, NEW HAMPSHIRE Combining Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds - All Nonmajor Funds

For the Year Ended June 30, 2010

	Incentive <u>Fund</u>	Registry of Deeds <u>Fund</u>	Combining <u>Totals</u>
Revenues: Intergovernmental Charges for services Total Revenues	\$ 96,475 96,475	\$ 129,269 129,269	\$ 96,475 129,269 225,744
Expenditures: Current operations:			
General government Health and welfare	158,763	238,500	238,500 158,763
Total Expenditures	158,763	238,500	397,263
Excess revenues (under) expenditures	(62,288)	(109,231)	(171,519)
Other financing sources: Transfers in Total other financing sources	39,696 39,696	88,500 88,500	128,196 128,196
Net change in fund balances	(22,592)	(20,731)	(43,323)
Fund balances at beginning of year	22,592	177,286	199,878
Fund balances at end of year	\$ -	\$ 156,555	\$ 156,555